

# Form NHCT-31: Community Benefits Plan Report

version 1.1

(Submission #: HPQ-8477-7H3AQ, version 1)

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## Details

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**Submission Alias** Form NHCT-31: Community Benefits Plan Report CH Concord

**Submission ID** HPQ-8477-7H3AQ

## Form Input

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### Section 1: Entity Information

**Entity Name**

Concord Hospital - Concord

**State Registration #**

6270

**Federal ID #**

22-2594672

**Fiscal Year Beginning**

10/01/2021

**Entity Address**

250 Pleasant Street  
Concord, NH 03301

**Entity Website (must have a prefix such as "http://www.")**

<https://www.concordhospital.org>

**Chief Executive Officer (first, last name)**

First Name	Last Name	Phone Type	Number	Extension
Robert	<i>Steigmeyer</i>	Business	603-227-7000	
<b>Email</b>				

**Board Chair (first, last name)**

First Name	Last Name	Phone Type	Number	Extension
Philip	<i>Emma</i>			
<b>Email</b>				

## Community Benefits Plan - Contact (first, last name)

**First Name**      **Last Name**

Betsey              Rhynhart

**Title**

*Vice President, Population Health*

**Phone Type**    **Number**            **Extension**

Business          603-227-7000

**Email**

**1. Is the entity's community benefits plan on the organization's website?**

Yes

**2. Does the report include community benefit information for affiliated or subsidiary entity(ies)?**

N/A

## Section 2: Mission & Community Served

### **1. Mission Statement**

Concord Hospital is a charitable organization which exists to meet the health needs of individuals within the communities it serves.

**2. Has the Mission Statement been reaffirmed in the past year (RSA 7:32e-I)?**

Yes

### **Service Area**

Community may be defined as a geographic service area comprised of the locations from which most service recipients come (primary service area) or a subset of the general population that share certain characteristics such as age range, health condition, or socioeconomic resources. For some trusts, the definition of community may be a combination of geographic service area and a subset of the population within that area. Please include information from the drop down lists and narrative field as applicable to sufficiently describe the community served.

**1. Did the primary service area cover ALL of New Hampshire?**

No

**Please select service area Counties (NH), if applicable**

Merrimack

Hillsborough

Rockingham

Sullivan

**Please select service area municipalities (NH), if applicable**

ALLENSTOWN  
ANDOVER  
BARNSTEAD  
BOSCAWEN  
BOW  
BRADFORD  
CANTERBURY  
CHICHESTER  
CONCORD  
DEERING  
DUNBARTON  
EPSOM  
HENNIKER  
HILLSBOROUGH  
HOOKSETT  
HOPKINTON  
LOUDON  
NORTHWOOD  
PEMBROKE  
PITTSFIELD  
SALISBURY  
WEARE  
WARNER  
WASHINGTON  
WEBSTER  
WINDSOR

**Service Population Description**

Serves the general population and also underserved and vulnerable populations, including low income, New Americans, elderly, veterans, and individuals with chronic health conditions.

**Section 3.1: Community Needs Assessment**

**1. In what year was the last community needs assessment conducted to assist in determining the activities to be included in the community benefit plan? (Please attach a copy of the needs assessment below if completed in the past year)**

2021

**Please attach a copy of the needs assessment if completed in the past year**

[2021CapitalRegionCommunityHealthNeedsAssessment.pdf - 12/27/2022 11:06 AM](#)

**Comment**

2021 CHNA for Concord Hospital - Concord

**2. Was the assessment conducted in conjunction with other health care charitable trusts in your community?**

Yes

**Section 3.2: Community Needs Assessment (1 of 9)**

**3. Area of Community Need / Concern**

36. Other Community Health Need

**If "Other" please describe here:**

Access to Health Services

**4. Is the need identified in the Community Needs Assessment?**

Yes

**5. Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan?**

Yes

**6. Select the applicable Category or Categories of Community Benefit included in your plan associated with this need.**

- 1: Financial Assistance
- 2.1: Medicaid
- 2.3: Medicare
- A2: Community-Based Clinical Services
- A3: Health Care Support Services
- A5: Dedicated Staff costs
- A7: Other Community Benefit Operations
- B1: Provision of Clinical Setting for Undergraduate Education
- B2: Intern/Residency Education
- C10: Other Subsidized Health Services
- C1: Emergency and Trauma Services
- A1: Community Health Education
- E1: Cash Donations
- E2: Grants
- E3: In-Kind Assistance
- C3: Hospital Outpatient Services
- C5: Women's and Children's Services
- C7: Subsidized Continuing Care
- C8: Behavioral Health Services
- C9: Palliative Care
- B4: Other Health Professions Education Support

**7. Brief description of major strategies or activities to address this need (optional)**

Chronic disease prevention and care; access to financial information or resources to make care more affordable (including prescription medications).

**Section 3.2: Community Needs Assessment (2 of 9)**

**3. Area of Community Need / Concern**

16. Aging Population / Senior Services

**4. Is the need identified in the Community Needs Assessment?**

Yes

**5. Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan?**

Yes

**6. Select the applicable Category or Categories of Community Benefit included in your plan associated with this need.**

- 1: Financial Assistance
- 2.1: Medicaid
- 2.3: Medicare
- C9: Palliative Care
- A2: Community-Based Clinical Services
- A3: Health Care Support Services
- A5: Dedicated Staff costs
- A7: Other Community Benefit Operations
- B3: Scholarships/Funding for Health Professions Education
- C7: Subsidized Continuing Care
- C10: Other Subsidized Health Services
- E2: Grants
- E1: Cash Donations
- E3: In-Kind Assistance
- F8: Workforce Development
- C8: Behavioral Health Services
- C3: Hospital Outpatient Services
- C1: Emergency and Trauma Services
- B2: Intern/Residency Education
- A1: Community Health Education

**7. Brief description of major strategies or activities to address this need (optional)**

Nurse Navigation Program, Palliative Care Program, Delirium Prevention Program, Patient Therapeutic Activities, Family Health Center Frail Elders Program, Charity Care, Financial Assistance, Prescription Assistance, Spiritual Care, End of Life Program, Family Health Center, Concord Hospital Trust Scholarship Fund, Interpreter Services.

**Section 3.2: Community Needs Assessment (3 of 9)**

**3. Area of Community Need / Concern**

36. Other Community Health Need

**If "Other" please describe here:**

Chronic Diseases

**4. Is the need identified in the Community Needs Assessment?**

Yes

**5. Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan?**

Yes

**6. Select the applicable Category or Categories of Community Benefit included in your plan associated with this need.**

- 1: Financial Assistance
- 2.1: Medicaid
- 2.3: Medicare
- C9: Palliative Care
- A2: Community-Based Clinical Services
- A3: Health Care Support Services
- A5: Dedicated Staff costs
- A7: Other Community Benefit Operations
- B3: Scholarships/Funding for Health Professions Education
- C7: Subsidized Continuing Care
- C10: Other Subsidized Health Services
- F8: Workforce Development
- C8: Behavioral Health Services
- C3: Hospital Outpatient Services
- C1: Emergency and Trauma Services
- B2: Intern/Residency Education
- A1: Community Health Education
- C5: Women and Children's Services
- E1: Cash Donations
- D2: Community / Population Health Research
- F1: Physical Infrastructure Improvement
- F3: Support Systems Enhancement
- A4: Other Community Health Improvement Services
- E2: Grants

**7. Brief description of major strategies or activities to address this need (optional)**

Nurse Navigation Program, Palliative Care Program, HOPE Resource Center, Family Health Center Frail Elders Program, Charity Care, Financial Assistance, Prescription Assistance, Spiritual Care, End of Life Program, Family Health Center, Concord Hospital Trust Scholarship Fund, Interpreter Services, COPD and Diabetes Clinical Care Pathways, Cardiovascular Institute program expansion.

**Section 3.2: Community Needs Assessment (4 of 9)**

**3. Area of Community Need / Concern**

36. Other Community Health Need

**If "Other" please describe here:**

COVID-19 Pandemic and Effects

**4. Is the need identified in the Community Needs Assessment?**

Yes

**5. Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan?**

Yes

**6. Select the applicable Category or Categories of Community Benefit included in your plan associated with this need.**

- 1: Financial Assistance
- 2.1: Medicaid
- 2.3: Medicare
- A1: Community Health Education
- A2: Community-Based Clinical Services
- A3: Health Care Support Services
- A5: Dedicated Staff costs
- A7: Other Community Benefit Operations
- B2: Intern/Residency Education
- B4: Other Health Professions Education Support
- C1: Emergency and Trauma Services
- C3: Hospital Outpatient Services
- C5: Women's and Children's Services
- C7: Subsidized Continuing Care
- C8: Behavioral Health Services
- C9: Palliative Care
- C10: Other Subsidized Health Services
- E3: In-Kind Assistance
- E1: Cash Donations
- F8: Workforce Development
- F7: Community Health Advocacy
- F1: Physical Infrastructure Improvement

**7. Brief description of major strategies or activities to address this need (optional)**

COVID screening tents, COVID vaccine clinics, participation in community and state COVID vaccine clinics, extensive patient education on Concord Hospital website re: COVID, provider and staff training, mask and safety initiatives to prevent COVID

**Section 3.2: Community Needs Assessment (5 of 9)**

**3. Area of Community Need / Concern**

20. Mental Health

**4. Is the need identified in the Community Needs Assessment?**

Yes

**5. Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan?**

Yes

**6. Select the applicable Category or Categories of Community Benefit included in your plan associated with this need.**

- 1: Financial Assistance
- 2.1: Medicaid
- 2.3: Medicare
- A2: Community-Based Clinical Services
- A5: Dedicated Staff costs
- B2: Intern/Residency Education
- C1: Emergency and Trauma Services
- B1: Provision of Clinical Setting for Undergraduate Education
- B3: Scholarships/Funding for Health Professions Education
- C3: Hospital Outpatient Services
- C8: Behavioral Health Services
- C7: Subsidized Continuing Care
- C10: Other Subsidized Health Services
- C5: Women's and Children's Services
- E2: Grants
- E1: Cash Donations
- F8: Workforce Development

**7. Brief description of major strategies or activities to address this need (optional)**

Family Health Center Integrated Behavioral Health; post-partum depression program, voluntary adult inpatient unit, Behavioral Emergency Response Team, Electroconvulsive Therapy Program, Emergency Department Psychiatric Area: Yellow Pod, Neonatal Abstinence Syndrome support, partnership with Riverbend Community Mental Health

**Section 3.2: Community Needs Assessment (6 of 9)**

**3. Area of Community Need / Concern**

36. Other Community Health Need

**If "Other" please describe here:**

Navigating the Healthcare System

**4. Is the need identified in the Community Needs Assessment?**

Yes

**5. Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan?**

Yes

**6. Select the applicable Category or Categories of Community Benefit included in your plan associated with this need.**

- 1: Financial Assistance
- 2.1: Medicaid
- 2.3: Medicare
- A2: Community-Based Clinical Services
- A3: Health Care Support Services
- A4: Other Community Health Improvement Services
- A5: Dedicated Staff costs
- C8: Behavioral Health Services
- C7: Subsidized Continuing Care
- C10: Other Subsidized Health Services
- F7: Community Health Advocacy
- F6: Coalition Building
- F8: Workforce Development
- C3: Hospital Outpatient Services
- B4: Other Health Professions Education Support
- B2: Intern/Residency Education
- C5: Women and Children's Services
- C9: Palliative Care
- D2: Community / Population Health Research
- E3: In-Kind Assistance
- E2: Grants
- E1: Cash Donations

**7. Brief description of major strategies or activities to address this need (optional)**

Nurse Navigation Program, HOPE Resource Center, Palliative Care Program, Family Health Center, Interpreter Services, Family Health Center Frail Elders Program, Charity Care, Financial Assistance, Prescription Assistance, Family Health Center Integrated Behavioral Health, partnerships with Granite VNA and Riverbend Community Mental Health

**Section 3.2: Community Needs Assessment (7 of 9)**

**3. Area of Community Need / Concern**

36. Other Community Health Need

**If "Other" please describe here:**

Nutrition, Physical Activity, and Obesity

**4. Is the need identified in the Community Needs Assessment?**

Yes

**5. Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan?**

Yes

**6. Select the applicable Category or Categories of Community Benefit included in your plan associated with this need.**

- 1: Financial Assistance
- 2.1: Medicaid
- 2.3: Medicare
- A2: Community-Based Clinical Services
- A3: Health Care Support Services
- A5: Dedicated Staff costs
- A7: Other Community Benefit Operations
- B3: Scholarships/Funding for Health Professions Education
- C7: Subsidized Continuing Care
- C10: Other Subsidized Health Services
- F8: Workforce Development
- C8: Behavioral Health Services
- C3: Hospital Outpatient Services
- B2: Intern/Residency Education
- A1: Community Health Education
- E1: Cash Donations
- D2: Community / Population Health Research
- A4: Other Community Health Improvement Services
- E2: Grants
- B4: Other Health Professions Education Support

**7. Brief description of major strategies or activities to address this need (optional)**

Nurse Navigation Program, Palliative Care Program, HOPE Resource Center, Family Health Center Frail Elders Program, Charity Care, Financial Assistance, Prescription Assistance, Spiritual Care, End of Life Program, Family Health Center, Concord Hospital Trust Scholarship Fund, Interpreter Services, COPD and Diabetes Clinical Care Pathways, Cardiovascular Institute program expansion.

**Section 3.2: Community Needs Assessment (8 of 9)**

**3. Area of Community Need / Concern**

24. Substance Use

**4. Is the need identified in the Community Needs Assessment?**

Yes

**5. Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan?**

Yes

**6. Select the applicable Category or Categories of Community Benefit included in your plan associated with this need.**

- 1: Financial Assistance
- 2.1: Medicaid
- 2.3: Medicare
- A2: Community-Based Clinical Services
- A5: Dedicated Staff costs
- B2: Intern/Residency Education
- C1: Emergency and Trauma Services
- B1: Provision of Clinical Setting for Undergraduate Education
- B3: Scholarships/Funding for Health Professions Education
- C3: Hospital Outpatient Services
- C8: Behavioral Health Services
- C7: Subsidized Continuing Care
- C10: Other Subsidized Health Services
- C5: Women's and Children's Services
- E2: Grants
- E1: Cash Donations
- F8: Workforce Development
- A3: Health Care Support Services
- A4: Other Community Health Improvement Services
- B4: Other Health Professions Education Support



### **7. Brief description of major strategies or activities to address this need (optional)**

Substance Use Services program, Cardiovascular Tobacco Cessation program, Family Health Center Integrated Behavioral Health; post-partum depression program, voluntary adult inpatient unit, Behavioral Emergency Response Team, Electroconvulsive Therapy Program, Emergency Department Psychiatric Area: Yellow Pod, Neonatal Abstinence Syndrome support, partnership with Riverbend Community Mental Health

## **Section 3.2: Community Needs Assessment (9 of 9)**

### **3. Area of Community Need / Concern**

35. Other Social Determinants of Health

### **4. Is the need identified in the Community Needs Assessment?**

Yes

### **5. Is the need addressed in the Health Care Charitable Trusts Community Benefit Plan?**

Yes

### **6. Select the applicable Category or Categories of Community Benefit included in your plan associated with this need.**

1: Financial Assistance

2.1: Medicaid

2.3: Medicare

A1: Community Health Education

A2: Community-Based Clinical Services

A3: Health Care Support Services

A5: Dedicated Staff costs

B2: Intern/Residency Education

B4: Other Health Professions Education Support

C3: Hospital Outpatient Services

C5: Women's and Children's Services

C7: Subsidized Continuing Care

C8: Behavioral Health Services

C10: Other Subsidized Health Services

E1: Cash Donations

E2: Grants

E3: In-Kind Assistance

F8: Workforce Development

F6: Coalition Building

### **7. Brief description of major strategies or activities to address this need (optional)**

Nurse Navigation Program, HOPE Resource Center, Palliative Care Program, Family Health Center, Interpreter Services, Family Health Center Frail Elders Program, Charity Care, Financial Assistance, Prescription Assistance, Family Health Center Integrated Behavioral Health, partnerships with Granite VNA and Riverbend Community Mental Health

## **Section 4: Community Benefit Activities**

### **Optional Section 4 completion tool**

An optional MS Excel tool can be used to aid completion of this Section offline. Please click on the "Community Benefits Reporting Tool" link below, this will download the file to a suitable location. Once opened, refer to the "Worksheets" sheet at the bottom of the form. Numbers/dollar amounts can be calculated and will automatically populate into the appropriate fields of the "Section 4" sheet. These numbers can then be entered manually by you in the appropriate fields of this Section 4, below.  
[Community Benefits Reporting Worksheets](#)

### **Financial Assistance, Means-Tested Government Programs and Community Benefit Services**

#### **Total Functional Expenses for the Reporting Year (\$)**

582956006

**(1) Financial Assistance at cost (if using the optional Excel tool, refer to Worksheet 1)**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	3244	552446	216099	336347	0.1%	340000

**(2) Medicaid (if using the optional Excel tool, refer to Worksheet 3, column A)**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	17260	77699082	47197674	30501408	5.2%	30500000

**(3) Costs of other means-tested government programs (if using the optional Excel tool, refer to Worksheet 3, column B)**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	0	0	0	0	0%	0

**(4) Total Financial Assistance and Means-Tested Government Programs**

(a) Number of activities or programs	(b) Persons served	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
0	20504	78251528	47413773	30837755	5.3%	30840000

**Community Benefit Services**

**(5) Community health improvement services and community benefit operations (if using the optional Excel tool, refer to Worksheet 4)**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	629345	1562371	488088	1074283	0.2%	1075000

**(6) Health professions education (if using the optional Excel tool, refer to Worksheet 5)**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	7877	8765560	7118587	1646973	0.3%	1650000

**(7) Subsidized health services (if using the optional Excel tool, refer to Worksheet 6)**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	35111	79759476	40422214	39337262	6.7%	39300000

**(8) Research (if using the optional Excel tool, refer to Worksheet 7)**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	35	130839	0	130839	0%	131000

**(9) Cash and in-kind contributions for community benefit (if using the optional Excel tool, refer to Worksheet 8)**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
NONE PROVIDED	1632	1044451	102950	941501	0.2%	942000

**(10) Total Other Benefits**

(a) Number of activities or programs	(b) Persons served	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
0	674000	91262697	48131839	43130858	7.4%	43098000

**Total****(11) Totals**

(a) Number of activities or programs	(b) Persons served	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)	Estimated expense of activities projected for the next Fiscal Year (\$)
0	694504	169514225	95545612	73968613	12.7%	\$73938000

**Section 5: Community Building Activities****Total expense (\$; entered at top of Section 4)**

582956006

**(1) Physical improvements and housing**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)
NONE PROVIDED	0	0	0	0	0%

**(2) Economic development**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)
NONE PROVIDED	0	0	0	0	0%

**(3) Community support**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)
NONE PROVIDED	NONE PROVIDED	605216	216099	389117	0.1%

**(4) Environmental improvements**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)
NONE PROVIDED	0	0	0	0	0%

**(5) Leadership development and training for community members**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)
NONE PROVIDED	0	0	0	0	0%

**(6) Coalition building**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)
NONE PROVIDED	0	0	0	0	0%

**(7) Community health improvement advocacy**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)
NONE PROVIDED	0	0	0	0	0%

**(8) Workforce development**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)
NONE PROVIDED	0	0	0	0	0%

**(9) Other**

(a) Number of activities or programs (optional)	(b) Persons served (optional)	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)
NONE PROVIDED	0	0	0	0	0%

**Total**

**(10) Totals**

(a) Number of activities or programs	(b) Persons served	(c) Total community benefit expense (\$)	(d) Direct offsetting revenue (\$)	(e) Net community benefit expense (\$)	(f) Percent of total expense (%)
0	0	605216	216099	389117	0.1%

**Section 6: Medicare**

**1. Total revenue received from Medicare (\$ -- including DSH and IME)**

208905032

**2. Medicare allowable costs of care relating to payments specified above (\$)**

272688919

**3. Medicare surplus (shortfall)**

\$-63783887

**4. Describe the extent to which any shortfall reported above should be treated as community benefit. Please also describe the costing methodology or source used to determine the amount reported above.**

NONE PROVIDED

5. Describe the costing methodology or source used to determine the amount reported above. Please check the boxes below that describe the method used:

Cost to charge ratio

## Section 7: Summary Financial Measures

### 1. Gross Receipts from Operations (\$)

597705862

### 2. Net operating costs (\$)

582956006

### 3. Ratio of gross receipts from operations to net operating costs

1.025

### Unreimbursed Community Benefit Costs

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### 4. Financial Assistance and Means-Tested Government Programs (\$)

30837755

### 5. Other Community Benefit Costs (\$)

43130858

### 6. Community Building Activities (\$)

389117

### 7. Total Unreimbursed Community Benefit Expenses (\$)

74357730

### 8. Net community benefit costs as a percent of net operating costs (%)

12.76%

### Other Community Benefits (optional)

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### 1. Leveraged Revenue for Community Benefit Activities (\$)

NONE PROVIDED

### 2. Medicare Shortfall (\$)

\$-63783887

## Section 8: Community Engagement in the Community Benefits Process

### 1. Please list below

Community Organizations, Local Government Officials and other Representatives of the Public:	Indentification of Need	Prioritization of Need	Development of the Plan	Commented on Proposed Plan
Capital Area Public Health Network	Yes	Yes	Yes	Yes
City of Concord	Yes	Yes	Yes	Yes
Concord Coalition to End Homelessness	Yes	Yes	Yes	Yes
Concord Hospital Emergency Department	Yes	Yes	Yes	Yes
Concord Hospital Family Health Center	Yes	Yes	Yes	Yes
Concord Hospital Substance Use Services	Yes	Yes	Yes	Yes
Concord School District	Yes	Yes	Yes	Yes
Foundation for Healthy Communities	Yes	Yes	Yes	Yes
GLSEN New Hampshire	Yes	Yes	Yes	Yes

<b>Community Organizations, Local Government Officials and other Representatives of the Public:</b>	<b>Identification of Need</b>	<b>Prioritization of Need</b>	<b>Development of the Plan</b>	<b>Commented on Proposed Plan</b>
Granite United Way	Yes	Yes	Yes	Yes
Granite VNA	Yes	Yes	Yes	Yes
Grapevine Family Resource Center	Yes	Yes	Yes	Yes
NHTI - New Hampshire Technical Institute	Yes	Yes	Yes	Yes
Penacook Community Center	Yes	Yes	Yes	Yes
Riverbend Community Mental Health	Yes	Yes	Yes	Yes
Ascentria Care Alliance	Yes	Yes	Yes	Yes
Belknap/Merrimack CAP	Yes	Yes	Yes	Yes
Granite YMCA	Yes	Yes	Yes	Yes
Head Start/Early Head Start	Yes	Yes	Yes	Yes
New Futures	Yes	Yes	Yes	Yes
Overcomers Refugee Services	Yes	Yes	Yes	Yes
Pittsfield HS	Yes	Yes	Yes	Yes
St. Paul's Church	Yes	Yes	Yes	Yes
State of NH	Yes	Yes	Yes	Yes
Town of Hillsborough	Yes	Yes	Yes	Yes
Unite Us	Yes	Yes	Yes	Yes
Waypoint	Yes	Yes	Yes	Yes

**2. Please provide a description of the methods used to solicit community input on community needs:**

Methods used to solicit community input on the Capital Region Community Health Needs Assessment included 14 key stakeholder interviews, community survey with 858 responses, hospital providers and staff survey with 472 responses. As well, representatives from many local organizations listed above contributed time, guidance, insight, knowledge about the communities served, and feedback throughout the health needs assessment process and completion.

**Section 9: Charity Care Compliance**

**1. The valuation of charity does not include any bad debt, receivables or revenue.**

Yes

**2. A written charity care policy is available to the public.**

Yes

**3. Any individual can apply for charity care.**

Yes

**4. Any applicant will receive a prompt decision on eligibility and amount of charity care offered.**

Yes

**5. Notice of the charity care policy is posted in lobbies.**

Yes

**6. Notice of the policy is posted in waiting rooms.**

Yes

**7. Notice of the policy is posted in other public areas of our facilities.**

Yes

**8. Notice of the charity care policy is given to recipients who are served in their home.**

N/A

## **Section 10: Certification**

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### **Electronic Signature**

**First Name**

Betsey

**Last Name**

*Rhynhart*

**Title**

*Vice President, Population Health*

**Email**

**NHCT-31 (September 2022)**